



March 27, 2017

The Honorable Martha McSally  
Member, United States  
House of Representatives  
Attn: Rosa Montañó  
4400 East Broadway Blvd., Suite 510  
Tucson, AZ 85711

Dear Representative McSally:

Thank you for your emails on February 28 and March 1, 2017, regarding Mr. Steven Nannini's request to extend and modify the terms of his existing lease with the U.S. General Services Administration (GSA) at 2120 W. Ina Road in Tucson, Arizona.

GSA is required by the Competition in Contracting Act to utilize competitive procedures to seek market competitive lease rates. To date, GSA has received multiple proposals from Unified Interest on behalf of Mr. Nannini. The original proposal was consistent with the one outlined in Mr. Nannini's February 8, 2017, letter to your office, providing for the extension of the existing lease through November 30, 2021, the elimination of GSA's termination rights, and a reduction of the rental rate.

After studying the Tucson office real estate market, GSA determined that it is not in the Government's best interest to accept the provided offer. The Tucson market is currently competitive, and GSA believes that procuring a new long-term lease through full and open competition will provide greater savings than would be realized under the proposed extension offer. GSA informed Unified Interest of this determination on December 20, 2016.

On that same day, Unified Interest modified its proposal, offering to reduce the rental rate without extending the lease beyond the current May 26, 2019, termination date. GSA informed Unified Interest that GSA would consider the modified proposal. However, Mr. Nannini's February 8 and 27, 2017, letters do not mention this modification. GSA is interested in the modified proposal and will work to confirm whether it remains available.

If you have any additional questions or concerns, please contact me at (202) 501-0563.

Sincerely,

A handwritten signature in blue ink, appearing to read "Saul Japson", is written over the printed name.

Saul Japson  
Acting Associate Administrator